

ONEIDA COUNTY BOARD OF LEGISLATORS

ONEIDA COUNTY OFFICE BUILDING • 800 PARK AVENUE • UTICA, N.Y. 13501-2977

COMMUNICATIONS FOR EXPEDITED ACTION

September 11, 2013

Gerald J. Fiorini Chairman (315) 798-5900

Mikale Billard Clerk (315) 798-5404

Majority Leader

Frank D. Tallarino Minority Leader

George Joseph

(Correspondence relating to upcoming legislation, appointments, petitions, etc)

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August 22, 2013

ECONOMIC DEVELOPMENT

& TOURISM

Hon. Anthony Picente Oneida County Executive Oneida County Office Building 800 Park Avenue Utica, NY 13501

WAYS & MEANS



Dear Mr. Picente,

Oneida County Tourism (OCT) respectfully requests to be designated as the official Tourism Promotional Agency (TPA) for Oneida County in accordance with the New York State Matching Funds program.

A Resolution designating OCT as the official TPA is a requirement of the application process for the Matching Funds Program, New York State Division of Tourism. Funding is only awarded to officially designated tourism promotion agencies. We request receipt of a Resolution by October 1, 2013.

Thank you for your prompt attention to these matters.

Sincerely,

Kelly Blazosky President

Cc: Harris Samuels

Tim Reed

Reviewed and Approved for submittal to the Oneida County Board of Legislators by

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ONEIDA COUNTY BOARD OF ELECTIONS



Union Station * 321 Main St. * 3rd Floor Utica, New York 13501 Fax: (315) 798-6412

Anthony J. Picente Jr. County Executive

RUSSELL STEWART Democratic Commissioner (315) 798-5761

ROSE M. GRIMALDI Republican Commissioner (315) 798-5763

Hon. Anthony J. Picente, Jr. Oneida County Executive.

Oneida County Office Building

800 Park Avenue

Utica, New York 13501

Reviewed and Approved for submittal to the Oneida County Board of Legislators by

Anthony J. Picanto, Jr.

Dear County Executive:

Pursuant to Board Resolution dated June 12, 2013, Oneida County through the Board of Elections entered a Contract with SOE Software, Inc., for on-line poll worker training, website design and maintenance in the amount of \$86,579.00, for a term of three years. In order to start the process it is necessary to amend the current Oneida County Board of Elections budget.

THE CONTRACT TOTAL IS \$86,570.00, WITH STATE FUNDING OF \$82,250.05 AND COUNTY FUNDING OF \$4,328.95. ALSO, IT IS ESSENTIAL THAT THIS SUPPLEMENTAL APPROPRIATION BE BROUGHT BEFORE THE ONEIDA COUNTY BOARD OF LEGISLATORS FOR THE SEPTEMBER 11, 2013 MEETING.

We, therefore, request your Board's approval for the following **2013** supplemental appropriation:

TO:

AA#A1450.492 – Board of Elections – Computer Software......\$ 86,579.00

This supplemental appropriation will be 100% supported by unanticipated revenue in:

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Respectfully yours,

Russell Stewart

Democratic Commissioner

Oneida County Board of Elections

Rose Marie Grimaldi

Republican Commissioner

Oneida County Board of Elections

rmg



ONEIDA COUNTY OFFICE OF THE COUNTY EXECUTIVE

ANTHONY J. PICENTE, JR.

County Executive

ce@ocgov.net

FN 2013 - 296

August 28, 2013

Gerald J. Fiorini, Chairman Board of Legislators Oneida County 800 Park Avenue Utica, New York 13501 ECONOMIC DEVELOPMENT & TOURISM

WAYS & MEANS



Dear Mr. Fiorini:

The attached Agreement Approving PILOT Terms and Allocating PILOT Payments has been negotiated between the Oneida County Industrial Agency, the County of Oneida, the Whitesboro Central School District, the Town of Marcy, Maynard Fire District, the Dunham Public Library and the Economic Development Growth Enterprises Corporation (EDGE). The Agreement relates to the Marcy Nanocenter at SUNYIT Project being planned and promoted by EDGE to develop, construct and market land in the Town of Marcy for use by one or more semiconductor manufacturers or nanotechnology end-users.

The Agreement creates a methodology for determining the value for assessment purposes of the buildings which will be constructed in connection with the Project and thereby establishes the payments to be made in lieu of taxes by the manufacturers or end-users. The Agreement further describes how the PILOT payments which are generated by the Project will be shared between the following: (a) the taxing jurisdictions; (b) the Town of Marcy as the host community; (c) the New York State Refundable Equity Investment Fund; (d) the EDGE Project Debt Service Payment Fund; and (e) the Marcy Nanocenter at SUNYIT Project Development Fund.

The benefits of this Agreement are numerous:

- It streamlines the site selection decision making process, which is critical for projects with sensitive "time to market" schedules.
- It predetermines the method of calculating real property tax assessments for unique and specialized facilities.
- It recognizes the intensely competitive and incentive driven requirements of the industry and how the region needs to differentiate itself from the competition.
- It provides certainty to end users and taxing jurisdictions.
- It leverages a currently tax-exempt site for transformational economic development.

• It is creative financing vehicle that also addresses overarching regional needs to enable STEM education and upgrading an aging sewer system within the sewer district.

I ask that the Board of Legislators to approve this important Agreement at your September 11, 2013 meeting.

Very truly yours,

Anthony J. Picente, Jr.
Oneida County Executive

AGREEMENT APPROVING PILOT TERMS AND ALLOCATING PILOT PAYMENTS

THIS AGREEMENT APPROVING PILOT TERMS AND ALLOCATING PILOT **PAYMENTS** (this "Agreement"), dated as of ______ 2013 "Execution (the Date"), is by, between and among ONEIDA COUNTY INDUSTRIAL DEVELOPMENT AGENCY, a New York public benefit corporation, having an office at 584 Phoenix Drive, Rome, New York 13441 (the "Agency"), COUNTY OF ONEIDA, a New York municipal corporation, having an office at the County Office Building, 800 Park Avenue, Utica, New York 13501 (the "County"), WHITESBORO CENTRAL SCHOOL DISTRICT, a New York school district, having an office at 67 Whitesboro Street, Yorkville, New York 13495 (the "School District"), TOWN OF MARCY, a New York municipal corporation, having an office at Marcy Town Hall, 8881 Paul Becker Road, Marcy, New York 13403 (the "Town"), MAYNARD FIRE DISTRICT, a New York fire district, having an office at 9500 Maynard Drive, Marcy, New York 13403 (the "Fire District"), DUNHAM PUBLIC LIBRARY, a New York school district public library, having an office at 76 Main Street, Whitesboro, New York 13492 (the "Library"), and ECONOMIC DEVELOPMENT GROWTH ENTERPRISES **CORPORATION**, a New York not-for-profit corporation and duly qualified Section 501(c)(3) organization under the Internal Revenue Code, having an office at 584 Phoenix Drive, Rome, New York 13441 ("EDGE"). The Agency, the County, the School District, the Town, the Fire District, the Library and EDGE are also each referred to individually as a "Party" and, collectively, as the "Parties".

RECITALS:

- A. The People of the State of New York, acting by and through the Trustees of the State University of New York ("SUNY"), heretofore have acquired and may hereafter acquire the fee title to certain parcels of real property situate in the Town of Marcy, County of Oneida, and State of New York (collectively, the "State Land"), which State Land now forms and may in the future form a part of the SUNY Institute of Technology at Utica/Rome campus (the "SUNYIT Campus").
- **B.** The legal description of the State Land is set forth in <u>Schedule 1</u> attached hereto and made a part hereof, which <u>Schedule 1</u> may be amended at any time and from time to time to reflect changes in the legal description of the State Land (regardless of whether such changes occur as the result of additions to or subtractions from the premises comprising the State Land or otherwise).
- C. The New York State Legislature, pursuant to Chapter 953 of the Laws of 1983, as amended by Chapter 462 of the Laws of 2001 (the "Authorizing Legislation"), declared that the development of a "technologically oriented industrial park, which may include a nanotechnology manufacturing facility" on the State Land is a high economic development priority.
- **D.** Pursuant to the Authorizing Legislation, SUNY, The Research Foundation of State University of New York ("SUNY RF"), a New York not-for-profit corporation, and EDGE,



whose corporate purposes are, among other things, to encourage the location and expansion of industrial and manufacturing capacity, the creation of new and improved job opportunities, the reduction of unemployment and the betterment of individual and community prosperity within Oneida County and its environs, entered into an Amended and Restated Project Development Agreement dated as of May 1, 2010 (the "PDA").

- **E.** The Institute of Technology Foundation at Utica/Rome, Inc. (the "SUNYIT Foundation") and Fort Schuyler Management Corporation ("FSMC"), both New York not-for-profit corporations, joined in the execution of the PDA for the purpose of confirming their various covenants and obligations to SUNY, SUNY RF and EDGE thereunder.
- **F.** The PDA provides, among other things, that EDGE is to act as the "lead developer" of a project (the "Project" or "Marcy Nanocenter at SUNYIT Project") to develop, construct and market the State Land, the EDGE Land and any Additional Project Property (as such term is hereinafter defined) for use by one or more semiconductor manufacturers, nanotechnology and/or other high technology end-users (each, an "End User").
- **G.** EDGE heretofore has acquired and hereafter may acquire the fee title to certain parcels of real property situate in the Town of Marcy, County of Oneida, and State of New York (collectively, the "EDGE Land") and desires that the EDGE Land and the State Land be developed as part of the Marcy Nanocenter at SUNYIT Project.
- H. The legal description of the EDGE Land is set forth in <u>Schedule 2</u> attached hereto and made a part hereof, which <u>Schedule 2</u> may be amended at any time and from time to time to reflect changes in the legal description of the EDGE Land (regardless of whether such changes occur as the result of additions to or subtractions from the premises comprising the EDGE Land or otherwise).
- I. The State Land and the EDGE Land are hereinafter collectively referred to as the "Land".
- J. The legal description of the Land is set forth <u>Exhibit A</u> attached hereto and made a part hereof, which <u>Exhibit A</u> may be amended at any time and from time to time to reflect changes in the legal description of the Land (regardless of whether such changes occur as the result of additions to or subtractions from the premises comprising the Land or otherwise).
- **K.** The Parties acknowledge and agree that the Project is expected to have a positive, transformative effect on the economy of Oneida County and the entire Mohawk Valley Region by, among other things, encouraging population stabilization and/or growth.
- L. To further the Marcy Nanocenter at SUNYIT Project, SUNY ground leased a portion of the SUNYIT Campus, including the State Land (the "Ground Leased Premises"), to FSMC pursuant to an Amended and Restated Ground Lease dated as of May 1, 2010 (the "Ground Lease") and FSMC, in turn, ground subleased a portion of the Ground Leased Premises to EDGE pursuant to an Amended and Restated Ground Sublease dated as of May 1, 2010 (the "Ground Sublease").

- M. Pursuant to its authority under the PDA and the Ground Sublease, EDGE has undertaken to make the Land "shovel ready" for development by, among other things, constructing a new 4-lane access road running in a north-south direction between the former Edic Road/River Road intersection in the Town of Marcy and the Land (the "Marcy-SUNYIT Parkway"), a sanitary sewer line running southward from the Land to a point on the south side of River Road near the existing Marcy Interceptor Sewer, and a water transmission main running southward from the existing water transmission mains owned by the Mohawk Valley Water Authority ("MVWA") located to the north of Mulaney Road in the Town of Marcy to the Land, and by applying to the U.S. Army Corps of Engineers for a permit under Section 404 of the Clean Water Act so as to enable certain wetlands areas situate on the Land to be disturbed.
- Notwithstanding the aforesaid work performed by EDGE, and work performed by N. the County, Niagara Mohawk Power Corporation d/b/a National Grid ("National Grid"), MVWA and others, substantial additional work and improvements, and actions, relating to the Project still need to be undertaken on or in the vicinity of the Land and elsewhere in order to maximize the development potential of the Land and make the same ready for its intended use including, without limitation, project engineering, planning and permitting, the payment of required fees to taxing jurisdictions, the payment of legal and financing costs, the relocation of National Grid's Porter Terminal #6 electric transmission line, the construction of an electric substation on or near the Land and a redundant electrical feed to the Land, the construction of a new 42" diameter sewer interceptor running between the Town of Marcy and the Oneida County Sewage Treatment plant in the City of Utica, the construction of replacement wetlands in the Oriskany Flats Wildlife Management Area and the performance of certain other on-site and off-site wetland mitigation measures designed to offset the loss of jurisdictional wetlands on the Land impacted by the Project, the construction of a neutralization plant to allow direct discharges of treated industrial wastewater into the New York State Barge Canal, the construction of upgrades and other capital improvements to expand the capacity of MVWA's water filtration plant, the undertaking of other capital improvements to expand MVWA's raw transmission feeds and provide increased water storage capacity, the construction of a ring road on the Land and upgrades to a County road known as Edic Road, the provision of major earthwork and general site preparation and development work on the Land including clearing and grubbing, grading, site compaction, and earthmoving activities, the construction of storm drainage improvements, the construction of retaining walls, and driveways, the rough grading of parking lots and the creation of building pads ready for development, the provision of funding to support the development of facilities, the acquisition of interests in real property and easements required for the Project, the provision of funding for the ground lease payments, as well as the construction of various other on-site and off-site infrastructure and improvements (collectively, the Project-Related Improvements").
- O. To help sustain the long term viability of the Project, the Parties have determined that it will be necessary to provide funds for job training and recruitment, for the establishment of the Oneida County STEM Education Fund (as such term is hereinafter defined) and for the creation of an Oneida County Sewer District Sewer Improvements Fund (as such term is hereinafter defined) to fund capital projects that reduce combined sewer overflows (CSOs) and reduce inflow and infiltration within the Oneida County Sewer District's sewer system, facilitate

the purchase of sewer credits necessary to comply with the NYS Department of Environmental Conservation/Oneida County Consent Order and City of Utica Long Term Control Plan, and finance environmentally friendly projects that would reduce stormwater discharges within the Oneida County Sewer District's main interceptors and local sewer distribution network as well as projects that would expand the Oneida County Sewer District's sewage treatment capacity.

- **P.** In order to better facilitate the Marcy Nanocenter at SUNYIT Project, FSMC and/or EDGE have requested or will request the Agency, with respect to each New Facility (as such term is hereinafter defined), to undertake:
 - a "straight lease transaction", as that term is defined in Section 854(15) of the General Municipal Law, for a "project", as that term is defined in Section 854(4) of the General Municipal Law (the "Agency Project"), consisting of (a)(1) the acquisition by the Agency of an interest in all or some portion of the EDGE Land, (2) the construction on such EDGE Land of buildings and related improvements (the "Agency Project Buildings and Related Improvements"), and (3) the acquisition of equipment (the "Agency Project Equipment") and the installation of the same in or on the Agency Project Buildings and Related Improvements (the EDGE Land, the Agency Project Buildings and Related Improvements, and the Agency Project Equipment are hereinafter sometimes collectively referred to as the "Agency Project Facility"), and (b) the grant of certain other "Financial Assistance", as that term is defined in Section 854(14) of the General Municipal Law, with respect to the foregoing including an exemption from sales taxes, mortgage recording taxes and real property taxes, and the lease of the Agency Project Facility from FSMC and/or EDGE and/or their or its End User assignee(s), and leaseback of the Agency Project Facility to FSMC and/or EDGE and/or their or its End User assignee(s), pursuant to one or more lease agreements and one or more leaseback agreements; and
 - (ii) a lease/leaseback or other transaction for a project (the "State Land Project"), which may consist of (a)(1) the acquisition by the Agency of an interest in all or some portion of the State Land, (2) the construction on such State Land of buildings and related improvements (the "State Land Project Buildings and Related Improvements") and (3) the acquisition of equipment (the "State Land Project Equipment") and the installation of the same in or on the State Land Project Buildings and Improvements (the State Land, the State Land Project Buildings and Related Improvements and the State Land Project Equipment are hereinafter sometimes collectively referred to as the "State Land Project Facility").
- **Q.** In connection with the Agency Project, FSMC and/or EDGE have requested, or may request, the Agency to enter into one or more payment-in-lieu-of-tax agreements (each, an "Agency Project PILOT Agreement") with FSMC, EDGE and/or their or its End User assignee(s), as the case may be (each, an "Agency Project PILOT Party"), pursuant to which the Agency Project PILOT Party will make payments in lieu of real property taxes (the "Agency Project PILOT Payments") on each New Facility situate on the EDGE Land.

- **R.** In connection with the State Land Project, FSMC and/or EDGE have requested, or may request, the Agency to enter into one or more payment-in-lieu tax agreements (each, a "State Land Project PILOT Agreement") with FSMC, EDGE and/or their or its End-User assignee(s), as the case may be (each, a "State Land Project PILOT Party"), pursuant to which the State Land Project PILOT Party will make payments in lieu of real property taxes or other contractual payments (the "State Land Project PILOT Payments") on each New Facility situate on the State Land.
- S. The Parties now desire to set forth their consent to each PILOT Agreement (as such term is hereinafter defined) and approve the essential terms of each PILOT Agreement described in **Exhibit B** hereto.
- T. Pursuant to the authority contained in Section 858(15) of the General Municipal Law and the case precedent of <u>Palmateer v. Greene County Industrial Development Agency</u>, 38 A.D.3d 1087 (3d Dept. 2007), the Parties also desire to set forth their agreement regarding the allocation of PILOT Payments (as such term is hereinafter defined) among EDGE and the Affected Tax Jurisdictions (as such term is hereinafter defined) for the entire term of each PILOT Agreement and any renewal thereof.
- U. Each Agency Project Facility is intended to encompass each building or group of buildings constructed as a New Facility on the EDGE Land and each State Land Project Facility is intended to encompass each building or group of buildings constructed as a New Facility on the State Land, as designated by the Agency from time to time in a certain PILOT Agreement for each such New Facility that will be consistent with the terms, covenants and conditions set forth in **Exhibit B**.
- **NOW, THEREFORE**, in consideration of the Recitals, the sum of One Dollar (\$1.00), and other good and valuable consideration, the receipt and legal sufficiency of which are hereby acknowledged, the Parties agree as follows:
- 1. <u>Definitions</u>. All capitalized terms used in this Agreement and not otherwise defined shall have the meaning set forth as follows:
- "Additional Project Property" means any real property or interest in real property acquired by EDGE on or after the date hereof in connection with or in furtherance of the Project including, without limitation, any real property acquired in fee, any easement or right-of-way upon, across, over or under any real property, any leasehold interest or sub-leasehold interest in any real property, and any license in or right to use or occupy any real property, regardless of whether such real property or interest in real property adjoins or is appurtenant to the Land.

"Affected Tax Jurisdictions" means the County, the School District, the Town, the Fire District and the Library.



"Affected Tax Jurisdictions' Fund" means that certain fund to be established and administered by the Agency for the benefit of the Affected Tax Jurisdictions. The Affected Tax Jurisdictions' Fund is more particularly described in Section 3 FIRST hereof.

"Agency" means the Oneida County Industrial Development Agency, a New York public benefit corporation, having an office at 584 Phoenix Drive, Rome, New York 13441.

"Agency Project" shall have the meaning ascribed to such term in Recital P(i) above.

"Agency Project Buildings and Related Improvements" shall have the meaning ascribed to such term in Recital P(i)(a)(2) above.

"Agency Project Equipment" shall have the meaning ascribed to such term in Recital P(i)(a)(3) above.

"Agency Project Facility" shall have the meaning ascribed to such term in Recital P(i)(a)(3) above.

"Agency Project PILOT Agreement" shall have the meaning ascribed to such term in Recital O above.

"Agency Project PILOT Party" shall have the meaning ascribed to such term in Recital Q above.

"Agency Project PILOT Payments" shall have the meaning ascribed to such term in Recital Q above.

"Aggregate Annual PILOT Payment Allocation" means, with respect to the PILOT Year in question, the aggregate amount of all PILOT Payments allocated to an Affected Tax Jurisdiction under all of the PILOT Agreements. In any instance where the Affected Tax Jurisdiction in question is the Town, the Aggregate Annual PILOT Payment Allocation of the Town for the PILOT Year in question shall be the aggregate amount of all PILOT Payments allocated to the Town out of (a) the Affected Tax Jurisdictions' Funds established under all of the PILOT Agreements and (b) the Community Host Payment Funds established under all of the PILOT Agreements. In any instance where the Affected Tax Jurisdiction in question is one other then the Town, the Aggregate Annual PILOT Payment Allocation of such Affect Tax Jurisdiction for the PILOT Year in question shall be aggregate amount of all PILOT Payments allocated to such Affected Tax Jurisdiction out of the Affected Tax Jurisdictions' Funds established under all of the PILOT Agreements.

"Agreement" means this Agreement Approving PILOT Terms and Allocating PILOT Payments.

"Authorizing Legislation" shall have the meaning ascribed to such term in Recital C above.

"Community Host" means the Town, acting in its capacity as "community host" for the Project.

"Community Host Payment Fund" means that certain fund to be established and administered by the Agency for the benefit of the Town (acting in its capacity as "community host" for the Project). The Community Host Payment Fund is more particularly described in Section 3 SECOND hereof.

"Completion Date" means, with respect to each New Facility, the earlier of (i) the taxable status date that such New Facility is reflected on the annual assessment roll or property record card as having a Certificate of Occupancy or (ii) the date that is two (2) years after the Construction Commencement Date for such New Facility.

"Construction Commencement Date" shall mean, with respect to each New Facility, the applicable taxable status date of the Town following the date of the issuance of a building permit for such New Facility.

"Construction PILOT Payment Period Commencement Date" means, with respect to each New Facility, January 1 of the first year following the Construction Commencement Date for such New Facility.

"Construction PILOT Payment Period" means, with respect to each New Facility, the period of time (not to exceed two (2) years) beginning on the Construction PILOT Payment Period Commencement Date and continuing through and including the date immediately preceding the Permanent PILOT Payment Period Commencement Date.

"Construction PILOT Payment Period PILOT Year" means, with respect to each New Facility, (a) the first calendar year occurring during said Construction PILOT Payment Period and (b) if the Completion Date has not yet occurred, the second calendar year occurring during said Construction PILOT Payment Period.

"County" means the County of Oneida, a New York municipal corporation having an office at the County Office Building, 800 Park Avenue, Utica, New York 13501.

"Early Termination Charge" shall have the meaning ascribed to such term in Section 4(b) hereof.

"Declaration" means any instrument whereby common area maintenance charges are levied, assessed or imposed by the State, SUNY, FSMC, EDGE or a landowners/tenants association against or upon the End User(s) for the maintenance, landscaping, signage or the provision of other amenities within any common or similar areas located on the Land.

"EDGE" means Economic Development Growth Enterprises Corporation, a New York not-for-profit corporation, having an office at 584 Phoenix Drive, Rome, New York 13441.

"EDGE Land" shall have the meaning ascribed to such term in Recital G above. The EDGE Land is more particularly described in <u>Schedule 2</u> attached hereto and made a part hereof. If EDGE acquires or transfers any EDGE Land after the date hereof, the Parties shall amend <u>Schedule 2</u> and <u>Exhibit A</u> accordingly.

"EDGE Lenders" means those lenders to whom EDGE is obligated with respect to the EDGE Project-Related Debt.

"EDGE Project-Related Debt" means any debt incurred by EDGE for the purposes of financing and/or refinancing the hard and soft costs of making Project-Related Improvements and paying for other Project-Related Development costs including, without limitation, the costs of the following: on-site and off-site wetlands mitigation, site development and infrastructure improvements, construction of access roads and parking improvements, the construction of an electric substation and extension of a redundant power feed to the Land, the relocation of electric transmission and other utility lines, the construction of a gas yard, incentive financing to help offset the construction costs of clean room manufacturing space, administrative offices, R & D facilities, warehousing and related semiconductor facilities, the purchase of real property in fee and other interests therein (e.g., easements), incentive financing to help offset the costs of constructing a neutralization plant for direct discharges in the NYS Barge Canal and upgrades to MVWA's water distribution system necessary to support End User requirements, and all legal, accounting, design, engineering, planning, consulting, professional, permitting and governmental fees, lender closing costs and fees, and interest charges and other necessary capital expenditures for the Project. EDGE Project-Related Debt shall include any monies which EDGE is obligated to set aside in order to maintain a minimum debt service coverage ratio of 1.15 to 1.0. Notwithstanding anything to the contrary contained herein, in order for any indebtedness incurred by EDGE to qualify as "EDGE Project-Related Debt", the same must first be approved by the Agency (after it first consults with EDGE), which approval shall not be unreasonably withheld, conditioned or delayed.

"EDGE Project-Related Debt Service Fund" means that certain fund to be established and administered by EDGE for the purpose of paying, prepaying and/or otherwise servicing EDGE Project-Related Debt (and to enable EDGE to maintain a minimum debt service coverage ratio of 1.15 to 1.0). The EDGE Project-Related Debt Service Fund is more particularly described in Section 3 <u>FOURTH</u> hereof.

"Effective Date" shall have the meaning ascribed to such term in Section 15 hereof.

"End User" shall have the meaning ascribed to such term in Recital F above.

"Excess SID Credit" shall have the meaning ascribed to such term in Section 2(c)(ii) hereof.

"Execution Date" means the date first set forth above.

"Fire District" means the Maynard Fire District, a New York fire district, having an address of 9500 Maynard Drive, Marcy, New York 13403.

"First PILOT Year of the Construction PILOT Payment Period" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), the PILOT Year which commences on the Construction Period PILOT Payment Commencement Date.

"First PILOT Year of the Permanent PILOT Payment Period" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), the PILOT Year which commences on the Permanent PILOT Payment Commencement Date.

"FSMC" means Fort Schuyler Management Corporation, a New York not-for-profit corporation, having an address of 100 Seymour Road, Utica, New York 13502.

"Funds" means the Affected Tax Jurisdictions' Fund, the Community Host Payment Fund, the NYS Refundable Equity Investment Fund, the EDGE Project-Related Debt Service Payment Fund and the Marcy Nanocenter at SUNYIT Project Development Fund.

"Ground Lease" means the Amended and Restated Ground Lease between SUNY, as ground lessor, and FSMC, as ground lessee, dated as of May 1, 2010.

"Ground Leased Premises" shall have the meaning ascribed to such term in Recital L above.

"Ground Sublease" means the Amended and Restated Ground Sublease between FSMC, a ground sublessor, and EDGE, as ground sublessee, dated as of May 1, 2010.

"Land" shall have the meaning ascribed to such term in Recital I above. The Land is more particularly described in **Exhibit A** attached hereto and made a part hereof. If the State acquires or transfers any State Land after the date hereof or if EDGE acquires or transfers any EDGE Land after the date hereof, the Parties shall amend **Exhibit A** accordingly, if necessary.

"Library" means the Dunham Public Library, a New York school district public library, having an address of 76 Main Street, Whitesboro, New York 13492.

"Marcy Nanocenter at SUNYIT Project" shall have the meaning ascribed to such term in Recital F above.

"Marcy Nanocenter at SUNYIT Project Development Fund" means that certain fund to be established and administered by EDGE for the general purposes of financing, refinancing and/or otherwise funding various Project-Related Development Costs which are not financed, refinanced and/or otherwise funded by EDGE Project-Related Debt including, without limitation, (a) all costs associated with the acquisition of EDGE Land or other interests in real property, (b) all costs associated with the design, engineering, installation and/or construction of Project-Related Improvements, (c) the costs of financing, refinancing and/or otherwise funding Project-Related Job-Training/Recruitment, (d) the costs of capitalizing and/or replenishing the Oneida

County, STEM Education Fund, and (e) the costs of capitalizing and/or replenishing the OCSD Sewer Improvements Fund. The Marcy Nanocenter at SUNYIT Project Development Fund is more particularly described in Section 3 <u>FIFTH</u> hereof.

"Marcy-SUNYIT Parkway" shall have the meaning ascribed to such term in Recital M above.

"MVCC" means Mohawk Valley Community College, a community college affiliated with SUNY, having an office at 1101 Sherman Drive, Utica, New York 13501.

"MVWA" means Mohawk Valley Water Authority, a New York public benefit corporation, having an office at 1 Kennedy Plaza, Utica, New York 13502.

"National Grid" means Niagara Mohawk Power Corporation d/b/a National Grid, a New York corporation, having an office at 300 Erie Boulevard West, Syracuse, New York 13202.

"New Facility" means each building or group of buildings and related improvements constructed either on the EDGE Land or on the State Land by an End User for which the Construction Commencement Date is after the date of this Agreement. Each New Facility shall include that portion of the EDGE Land or the State Land upon which such building or group of buildings and related improvements have been constructed.

"NYS Refundable Equity Investment" means that certain equity investment to be made by the State in the Project after the Effective Date for the purpose of funding various Project-Related Improvements, which equity investment is to be refunded to the State. The amount of the NYS Refundable Equity Investment shall be determined by the Agency (after it first consults with the State and EDGE) and may be increased at any time and from time to time.

"NYS Refundable Equity Investment Fund" means that certain fund to be established and administered by EDGE for the purposes of refunding the NYS Refundable Equity Investment to the State. The NYS Refundable Equity Investment Fund is more particularly described in Section 3 THIRD hereof.

"OCSD Sewer Improvements Fund" means that certain fund to be established and administered by the Oneida County Sewer District for the purposes of constructing, reconstructing, operating, maintaining and repairing such sewer improvements within the boundaries of said Oneida County Sewer District as the latter deems necessary or desirable in order to facilitate the Project or development generated thereby and/or related thereto.

"Oneida County Sewer District" means the Oneida County Sewer District, a County Sewer District established by the Oneida County Board of Supervisors under Article 5A of the County Law, as amended, having an address of 51 Leland Avenue, Utica, New York 13503.

"Oneida County STEM Education Fund" means that certain fund to be jointly established and administered by the County, MVCC, SUNYIT, and Oneida-Herkimer-Madison BOCES for

the purposes of facilitating the Project by providing STEM Education throughout Oneida County, New York.

"Oneida-Herkimer-Madison BOCES" means the Oneida-Herkimer-Madison Board of Cooperative Educational Services, a New York board of cooperative educational services, having an office at 4747 Middle Settlement Road, New Hartford, New York 13413.

"PDA" means the Amended and Restated Project Development Agreement, dated as of May 1, 2010, by and among EDGE, SUNY and SUNY RF (and joined in by the SUNYIT Foundation and FSMC).

"Permanent PILOT Payment Period Commencement Date" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), the January 1 date immediately following the Completion Date.

"Permanent PILOT Payment Period" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), that period of time of up to forty-seven (47) years beginning on the Permanent PILOT Payment Period Commencement Date.

"Permanent PILOT Payment Period PILOT Year" means, with respect to each New Facility, (a) each calendar year occurring during said Permanent PILOT Payment Period up to, but not including, the last calendar year (or portion thereof) occurring during said Permanent PILOT Payment Period and (b) the last calendar year (or portion thereof) occurring during said Permanent PILOT Payment Period.

"PILOT Agreement" means each Agency Project PILOT Agreement and State Land Project PILOT Agreement.

"PILOT Allocation Agreement" means this Agreement.

"PILOT Extension Term" shall have the meaning ascribed to such term in Section 2(c)(iii) hereof.

"PILOT Party" means (a) an Agency Project PILOT Party and (b) a State Land Project PILOT Party. A PILOT Party may be EDGE, FSMC and/or one or more End Users or its or their assignees approved by the Agency.

"PILOT Payments" shall mean (a) payments in lieu of real property taxes on a New Facility pursuant to an Agency Project PILOT Agreement and (b) payments in lieu of real property taxes or other contractual payments on a New Facility pursuant to a State Land Project PILOT Agreement.

"PILOT Year" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), each Construction PILOT Payment Period PILOT Year and each Permanent PILOT Payment Period PILOT Year.

"Project" shall have the meaning ascribed to such term in Recital F above.

"Project-Related Development Costs" means any costs relate to the development of the Project including, without limitation, the costs of making Project-Related Improvements.

"Project-Related Improvements" shall have the meaning ascribed to such term in Recital N above.

"Project-Related Job Training/Recruitment" means any job training and education, and recruitment, made available by or though EDGE or others to the End User(s) in order to facilitate the Project. Notwithstanding anything to the contrary contained herein, in order to be deemed "Project-Related Job Training/Recruitment Funds", the same shall be approved by the Agency (after it first consults with EDGE), which approval shall not be unreasonably withheld, conditioned or delayed.

"School District" means the Whitesboro Central School District, a New York school district, having an office at 67 Whitesboro Street, Yorkville, New York 13495.

"SID Charges" means any special ad valorem levies, special assessments or other special district or improvement district or area charges.

"SID Credit" shall have the meaning ascribed to such term in Section 2(c)(i) hereof.

"SID Credit Amount" shall have the meaning ascribed to such term in Section 2(c)(i) hereof.

"SID Taxing Entity" means the Affected Tax Jurisdiction that levies SID Charges against all or any portion of the Land or any property abutting or adjoining the Land.

"State" means the State of New York, and its departments and agencies and public benefit corporations.

"State Land" shall have the meaning ascribed to such term in Recital A above. The State Land is more particularly described in <u>Schedule 1</u> attached hereto and made a part hereof. If the State acquires or transfers any State Land after the date hereof, the Parties shall amend <u>Schedule 1</u> and <u>Exhibit A</u> accordingly.

"State Land Project" shall have the meaning ascribed to such term in Recital P(ii) above.

"State Land Project Buildings and Improvements" shall have the meaning ascribed to such term in Recital P(ii)(a)(2) above.

"State Land Project Equipment" shall have the meaning ascribed to such term in Recital P(ii)(a)(3) above.

"State Land Project Facility" shall have the meaning ascribed to such term in Recital P(ii)(a)(3) above.

"State Land Project PILOT Agreement" shall have the meaning ascribed in to such term in Recital R above.

"State Land Project PILOT Party" shall have the meaning ascribed to such term in Recital R above.

"State Land Project PILOT Payments" shall have the meaning ascribed to such term in Recital R above.

"STEM Education" means science technology, engineering and math education.

"SUNY" means the State University of New York, a New York education corporation, having an office at State University Plaza, Albany, New York 12246.

"SUNYIT" means the SUNY Institute of Technology of Utica/Rome, a State-operated institution which comprises part of SUNY, having an address of 100 Seymour Road, Utica, New York 13502.

"SUNYIT Campus" shall have the meaning ascribed to such term in Recital A above.

"SUNYIT Foundation" means the Institute of Technology Foundation of Utica/Rome, Inc., a New York not-for-profit corporation, having an office at 100 Seymour Road, Utica, New York 13502.

"SUNY RF" means The Research Foundation of State University of New York, a New York not-for-profit corporation, having an office at 35 State Street, Albany, New York 12207.

"Third-Party Consents" shall have the meaning ascribed to such term in Section 9 hereof.

"Town" means the Town of Marcy, a New York municipal corporation, having an office at Marcy Town Hall, 8881 Paul Becker Road, Marcy, New York 13403.

"User Charges" means contractual charges imposed on a person or entity based on such person or entity's actual use of services or facilities (e.g., water rents and sewer rents).

Approval of and Consent to PILOT Agreement(s); Special Districts, Special Assessments/Credit for SID Charges.

(a) (i) Each of the Affected Tax Jurisdictions hereby approves of and consents to one or more PILOT Agreements between the Agency and each PILOT Party approved by the Agency, which PILOT Agreements shall include terms and conditions approved by the Agency, provided the PILOT Agreements shall comply with the essential terms described in **Exhibit B** attached hereto and made a part hereof.



(ii) Each of the Parties acknowledges and agrees:

(A) that as long as the State Land is exempt from taxation, such State Land is not liable for special ad valorem levies, but special assessments imposed against such State Land on a benefit basis may be collectible if the requirements of Section 19 of the Public Lands Law are met.

(B) that as long as the EDGE Land is exempt from taxation, such EDGE Land is also exempt from special ad valorem levies to the extent provided in Section 490 of the Real Property Tax Law.

(C) User Charges are not taxes, special ad valorem levies or special assessments.

- (b) After the Execution Date, neither the Town nor the County shall (i) create a special district or improvement district or area which abuts or adjoins the Land or which includes all or any portion of the Land within its territorial boundaries or (ii) amend an existing special district or special improvement district or area to change the assessment method from and ad valorem basis to a benefit basis, without the prior written consent of the Agency, EDGE and any End User(s) who would be obligated to pay any SID Charges associated therewith.
- (c) If for any reason a New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land) shall be subject to any SID Charges, notwithstanding the Town and County's agreement set forth in Section 2(b) above, then the amount of SID Charges assessed against such New Facility each year shall be applied as a dollar for dollar credit (the "SID Credit") that shall reduce the PILOT Payments due from the End User with respect to such New Facility for the PILOT Year in which the SID Charges are due and payable. An amount equal to the SID Credit (the "SID Credit Amount") shall be subtracted from the Aggregate Annual PILOT Payment Allocation of the Affected Tax Jurisdiction that levied the SID Charges (the "SID Taxing Entity"). Once the SID Credit Amount has been subtracted from the Aggregate Annual PILOT Payment Allocation of the SID Taxing Entity in question, the Agency shall then re-allocate said subtracted amount in the manner necessary to place the Affected Tax Jurisdictions (other than the SID Taxing Entity in question) and the Funds (other then the Affected Tax Jurisdictions' Fund and, if applicable, the Community Host Payment Funds) in the same position that they would have been in had there been no SID Credit in the first place (or as nearly so as is possible). The provisions of this paragraph will not apply for any SID Charges or assessments requested by the End User and does not cover the imposition of any common area charges that may be levied, assessed or imposed by means of a Declaration.
- (ii) If the SID Credit Amount for any year exceeds the Aggregate Annual PILOT Payment Allocation of the SID Taxing Entity in question, the excess amount (the "Excess SID Credit") shall be carried forward to subsequent years and applied each year to reduce the annual PILOT Payments due from the End User in question, and shall be subtracted from the Aggregate Annual PILOT Payment Allocation of the SID Taxing Entity in question, until the entire amount of the Excess SID Credit has been fully used.

- (iii) If necessary, the term of the applicable PILOT Agreement(s) shall be extended for such period of time necessary for the entire Excess SID Credit to be applied to reduce PILOT Payments due from the End User in question (the "PILOT Extension Term"). During the PILOT Extension Term, such End User shall make annual PILOT Payments to the Agency in amounts equal to the real property taxes that would be due if the New Facility in question were owned by such End User and the Agency had no interest therein. The PILOT Payments during the PILOT Extension Term shall be allocated pro rata among the Affected Tax Jurisdictions in proportion to the amount of real property taxes that each Affected Tax Jurisdiction would receive if such New Facility was subject to normal taxation and will not be subject to the fixed allocation set forth in Section 3 of this Agreement. The Excess SID Credit shall be applied to reduce the SID Taxing Entity's share of PILOT Payments during the PILOT Extension Term until the entire remaining Excess SID Credit has been fully used.
- 3. <u>Allocation of PILOT Payments by Agency</u>. Each of the Affected Tax Jurisdictions acknowledges and agrees that, without the funding provided by the NYS Refundable Equity Investment Fund and the EDGE Project-Related Debt, there would not be a Project capable of making the payments under the PILOT Agreement(s). Accordingly, each of the Affected Tax Jurisdictions agrees that the Agency shall allocate the PILOT Payments received from each PILOT Party among the Affected Tax Jurisdictions' Fund, the Community Host Payment Fund, the NYS Refundable Equity Investment Fund, the EDGE Project-Related Debt Service Fund and the Marcy Nanocenter at SUNYIT Project Development Fund in the following order of priority and amounts:

FIRST: During each PILOT Year (beginning with the First PILOT Year of the Construction Period) during the term of each PILOT Agreement and any renewal term thereof, the Agency shall (a) deposit into the Affected Tax Jurisdictions' Fund an amount equal to the PILOT Payments received by it multiplied by the percentage corresponding to such PILOT Year as set forth in **Column 2 of Exhibit C** attached hereto and made a part hereof and (b) then, within thirty (30) days from the Agency's receipt of the annual payment under the PILOT Agreement, pay over and distribute the Affected Tax Jurisdictions from the Affected Tax Jurisdictions' Fund the following proportional amounts thereof:

17.65 % thereof to the County;

65.27% thereof to the School District;

9.99 % thereof to the Town;

5.01 % thereof to the Fire District; and

2.08 % thereof to the Library.

By way of illustration, if during the first (1st) PILOT Year of the Construction PILOT Payment Period the Agency received \$1,500,000.00 in PILOT Payments from an End User with respect to a New Facility, the Agency would be obligated



to deposit the sum of \$150,000.00 into the Affected Tax Jurisdictions' Fund $(\$1,500,000.00 \times 10\% = \$150,000.00)$. By way of further illustration, if during the fourteenth (14^{th}) PILOT Year of the Permanent PILOT Payment Period the Agency received \$4,000,000.00 in PILOT Payments from an End User with respect to a New Facility, the Agency would be obligated to deposit the sum of \$920,000.00 into the Affected Tax Jurisdictions' Fund $(\$4,000,000.00 \times 23\% = \$920,000.00)$.

SECOND: During each PILOT Year (beginning with the First PILOT Year of the Construction PILOT Payment Period) during the term of each PILOT Agreement and any renewal term thereof, the Agency shall deposit into the Community Host Payment Fund an amount equal to two percent (2%) of the total PILOT Payments received by it as is more particularly set forth in Column 3 of Exhibit C attached hereto and made a part hereof (at the same time that it deposits the required amount into the Affected Tax Jurisdictions' Fund pursuant to paragraph FIRST above) and (b) then, within thirty (30) days from the Agency's receipt of the annual payment under the PILOT Agreement, pay over and distribute to the Town (acting in its capacity as "community host" for the Project) all of the monies on deposit therein on the conditions that (x) the Town shall use such monies for one or more of the following purposes (i) to make repairs to existing Town improvements which are necessitated by the Project, (ii) to help defray the cost of capital expenditures required to be made by the Town due to the additional burdens and demands placed on Town services by virtue of the Project, and (iii) to upgrade and/or construct new infrastructure improvements necessitated by the development of the Marcy Site and/or the other development in the Town resulting from the Project and (y) upon EDGE's request, the Town shall accept the dedication of the "ring road", or any portions thereof, as and for a public road or public roads; provided, however, that such "ring road", or portion thereof, meets applicable Town specifications.

THIRD: During each PILOT Year (beginning with the First PILOT Year of the Construction PILOT Payment Period) during the term of each PILOT Agreement and any renewal term thereof, the Agency shall deposit into the NYS Refundable Equity Investment Fund such proportion of the PILOT Payments received by it as are then remaining (after it has deposited (a) the required amount into the Affected Tax Jurisdictions' Fund pursuant to the paragraph FIRST above and (b) the required amount into the Community Host Payment Fund pursuant to paragraph SECOND above) as is necessary to fully fund that portion of the NYS Refundable Equity Investment which is scheduled to be refunded by EDGE to the State during such PILOT Year, if any.

FOURTH: During each PILOT Year (beginning with the First PILOT Year of the Construction PILOT Payment Period) during the term of each PILOT Agreement and any renewal term thereof, the Agency shall deposit into the EDGE Project-Related Debt Service Fund such proportion of the PILOT Payments received by it as are then remaining (after it has deposited (a) the required amount

into the Affected Tax Jurisdictions' Fund pursuant to paragraph FIRST above, (b) the required amount into the Community Host Payment Fund pursuant to paragraph SECOND and (c) the required amount, if any, into the NYS Refundable Equity Investment Fund pursuant to paragraph THIRD above) as is necessary to enable EDGE to pay, prepay and/or otherwise service the EDGE Project-Related Debt (and maintain a minimum debt service coverage ratio of 1.15 to 1.0).

FIFTH: During each PILOT Year (beginning with the First PILOT Year of the Construction PILOT Payment Period) during the term of each PILOT Agreement and any renewal term thereof, the Agency shall deposit into the Marcy Nanocenter at SUNYIT Project Development Fund all of the PILOT Payments received by it as are then remaining (after it has deposited (a) the required amount into the Affected Tax Jurisdictions' Fund pursuant to the paragraph FIRST above, (b) the required amount into the Community Host Payment Fund pursuant to paragraph SECOND above, (c) the required amount, if any, into the NYS Refundable Equity Investment Fund pursuant to paragraph THIRD above, and (d) the required amount, if any, into the EDGE Project-Related Debt Service Fund pursuant to paragraph FOURTH above).

EDGE shall then allocate and distribute from the Marcy Nanocenter at SUNYIT Project Development Fund all of such monies (but in such proportions as it deems necessary or advisable, in its sole discretion), to do any one or more of the following:

- (a) finance, refinance and/or otherwise fund all costs associated with the acquisition of the EDGE Land and any Additional Project Property;
- (b) finance, refinance and/or otherwise fund all costs associated with the design, engineering, installation and/or construction of Project-Related Improvements;
- (c) finance, refinance and/or otherwise fund all costs associated with Project-Related Job Training/Recruitment;
 - (d) capitalize and/or replenish the Oneida County STEM Education Fund;
 - (e) capitalize and/or replenish the OCSD Sewer Improvements Fund; and
- (f) finance, refinance and/or otherwise fund any other Project-Related Development Costs.
- 4. PILOT Agreement Provisions for the Benefit of EDGE Lenders.
- (a) In addition to the essential terms described in $\underline{\textbf{Exhibit B}}$, and other terms approved by the Agency, each PILOT Agreement shall contain such provisions as may be



requested by EDGE in order to provide EDGE, and the EDGE Lenders, with assurances satisfactory to them, in their sole discretion, that such PILOT Agreement, the guarantees thereof and/or security instruments relating thereto, if any, may not be amended or modified without the written approval of the EDGE Lenders and will be enforceable against each End User (and other applicable obligors) at all times until the NYS Refundable Equity Investment allocable to such End User has been fully refunded to the State and the EDGE Project-Related Debt allocable to such End User has been indefeasibly paid in full to the EDGE Lenders.

- Without limiting the generality of the foregoing, if EDGE so requests, the PILOT Agreement shall provide that if, prior to the date that the NYS Refundable Equity Investment allocable to an End User has been fully refunded to the State and the EDGE Project-Related Debt allocable to an End User has been indefeasibly paid in full to the EDGE Lenders, the PILOT Agreement is set aside, invalidated or otherwise terminates or is terminated with respect to such End User then, and in any such event, and regardless of the reason therefor, the NYS Refundable Equity Investment allocable to such End User and the EDGE Project-Related Debt allocable to such End User shall be deemed (for the purposes of the PILOT Agreement) to have been "accelerated" thereby becoming immediately due and payable, in full, and such End User shall pay an early termination charge (the "Early Termination Charge") to the Agency in an amount equal to that portion of the NYS Refundable Equity Investment allocable to such End User which then remains to be refunded to the State plus the then unpaid and outstanding combined principal balances of the "accelerated" the EDGE Project-Related Debt (including all interest and other sums due pursuant thereto or in connection therewith, e.g., prepayment penalties, hedge agreement "breakage" fees, etc.) allocable to such End User and that upon the Agency's receipt of such Early Termination Charge, it shall immediately deposit the same into the NYS Refundable Equity Investment Fund and/or the EDGE Project-Related Debt Service Fund, as applicable, whereupon EDGE shall disburse the same proportionately in such amounts as are necessary to fully refund the NYS Refundable Equity investment to the State allocable to such End User and pay the unpaid and outstanding balance of the EDGE Project-Related Debt allocable to such End User to the EDGE Lenders, in full. The Early Termination Charge shall be deemed to be a PILOT Payment.
- 5. Assignment of PILOT Agreement(s) and Related Documents. As collateral security for the payment of the EDGE Project-Related Debt, the Agency agrees to assign its rights under each PILOT Agreement (as to each End User and/or New Facility), the payments due to the Agency under such PILOT Agreement except for the payments due to the Affected Taxing Jurisdictions under Section 3 hereof, the guarantees thereof and/or security instruments relating thereto, if any, and this Agreement to the EDGE Lenders to the extent necessary to enable said EDGE Lenders to enforce and fully collect upon their security for the EDGE Project-Related Debt applicable to such End User and/or New Facility. Each such assignment shall be in form and content satisfactory to the Agency, EDGE and the EDGE Lenders, in their sole discretion. Each of the Affected Tax Jurisdictions hereby acknowledges and consents to each of such assignments. The Parties to this Agreement acknowledge and agree that the Parties shall be obligated to execute and deliver such other documents and/or agreements to confirm the terms, covenants and conditions of this Agreement and the PILOT Agreements and the priority of the allocation of the payments under the PILOT Agreements.

6. <u>Notices</u>. All notices, certificates and other communications hereunder shall be in writing and shall be sufficiently given and shall be deemed given when delivered and, if delivered by mail, shall be sent by certified mail, postage prepaid, addressed as follows:

To the Agency: Oneida County Industrial Development Agency

153 Brooks Road

Rome, New York 13441-4105

Attn.: Chairman

With a Copy To: Bond, Schoeneck & King, PLLC

501 Main Street

Utica, New York 13501 Attn.: Linda E. Romano, Esq.

To the Town: Town of Marcy

Marcy Town Hall 8881 Paul Becker Road Marcy, New York 13403 Attn.: Town Supervisor

With a Copy To: William P. Schmitt, Esq.

Gorman, Waszkiewicz, Gorman & Schmitt

1508 Genesee Street Utica, New York 13502

To the County: County of Oneida

County Office Building

800 Park Avenue

Utica, New York 13501

Attn: Commissioner of Finance

With a Copy To: Gregory J. Amoroso, Esq.

County Attorney

Oneida County Office Building

800 Park Avenue

Utica, New York 13501

To the School District: Whitesboro Central School District

67 Whitesboro Street

Yorkville, New York 13495 Attn.: District Superintendent

With a Copy To: Richard A. Frye, Esq.

Frye and Carbone 2219 Genesee Street Utica, New York 13501 To Fire District:

Maynard Fire District 9500 Maynard Drive

Marcy, New York 13403

Attn: President

With a Copy To:

Gregory A. Mattacola, Esq.

Mattacola Law Firm 217 N. Washington Street Rome, New York 13440

To the Library:

Dunham Public Library

76 Main St.

Whitesboro, New York 13492

With a Copy to:

To EDGE:

Economic Development Growth Enterprises Corporation

584 Phoenix Drive Rome, New York 13441

Attn.: President

With a Copy To:

Saunders Kahler, L.L.P.

185 Genesee Street, Suite 1400

Utica, New York 13501

Attn.: Joseph E. Saunders, Esq.

or at such other address as any party may from time to time furnish to the other party by notice given in accordance with the provisions of this Section. All notices shall be deemed given when mailed or personally delivered in the manner provided in this Section.

5. Special Obligation of Agency. (a) The obligations and agreements of the Agency contained herein and in any other instrument or document executed in connection herewith or therewith, and any instrument or document supplemental hereto or thereto, shall be deemed the obligations and agreements of the Agency, and not of any member, officer, agent or employee of the Agency in his individual capacity, and the members, officers, agents and employees of the Agency shall not be liable personally hereon or thereon or be subject to any personal liability or accountability based upon or in respect hereof or thereof or of any transaction contemplated hereby or thereby. The obligations and agreements of the Agency contained herein or therein shall not constitute or give rise to an obligation of the State of New York or of the County of Oneida, and neither the State of New York nor the County of Oneida shall be liable hereon or thereon, and, further, such obligations and agreements shall not constitute or give rise to a general obligation of the Agency, but rather shall constitute limited obligations of the Agency, payable solely from the revenues (if any) of the Agency derived and to be derived from the lease, sale or other disposition of



the Agency Project Facility and the State Land Project Facility. The limitations on the obligations of the Agency contained in this Section 7 by virtue of any lack of assurance required by Section 7(b) hereof shall not be deemed to prevent the occurrence and full force and effect of any event of default pursuant hereto.

- No order or decree of specific performance with respect to any of the obligations of the Agency hereunder or thereunder shall be sought or enforced against the Agency unless (A) the party seeking such order or decree shall first have requested the Agency in writing to take the action sought in such order or decree of specific performance, and ten (10) days shall have elapsed from the date of receipt of such request, and the Agency shall have refused to comply with such request (or, if compliance therewith would reasonably be expected to take longer than ten (10) days, shall have failed to institute and diligently pursue action to cause compliance with such request) or failed to respond within such notice period, and (B) if the Agency refuses to comply with such request and the Agency's refusal to comply is based on its reasonable expectation that it will incur fees and expenses, the party seeking such order or decree shall have placed in an account with the Agency an amount or undertaking sufficient to cover such reasonable fees and expenses, and (C) if the Agency refuses to comply with such request and the Agency's refusal to comply is based on its reasonable expectation that it or any of its members, officers, agents or employees shall be subject to potential liability, the party seeking such order or decree shall (1) agree to indemnify and hold harmless the Agency and its members, officers, agents and employees against any liability incurred as a result of its compliance with such demand, and (2) if requested by the Agency, furnish to the Agency satisfactory security to protect the Agency and its members, officers, agents and employees against all liability expected to be incurred as a result of compliance with such request.
- 8. <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of New York.
- 9. <u>Consents</u>. Each Party represents and warrants to the other Parties that it has obtained all of the corporate and/or governing board approvals, consents and/or authorizations necessary for it to enter into this Agreement and that, with the exception of any Third-Party Consents (as hereinafter defined), it knows of no other approvals, consents and/or authorizations which would be needed in order for this Agreement to take effect. The Parties shall use their best efforts to obtain all third-party approvals, consents and/or authorizations, if any, required in order for this Agreement to take effect (collectively, the "Third-Party Consents"). The Third-Party Consents may, but do not necessarily, include those of SUNY, SUNY RF and FSMC. The Parties hereby designate EDGE to determine which Third-Party Consents, if any, are required in order for this Agreement to take effect and to take the lead in obtaining any such Third-Party Consents.
- 10. <u>Release of Land</u>. If requested by the Agency and EDGE, the parties shall release all or any one or more portions of the Land from the operation of this Agreement.
- 11. <u>Section Headings</u>. The section headings contained in this Agreement are for convenience and reference only and shall not be used to interpret or construe provisions.

- 12. <u>Further Assurances</u>. The parties agree to do such further acts and things and to execute and deliver such additional agreements and instruments as may be reasonably necessary to give effect to the purposes of this Agreement and the Parties' agreements hereunder.
- 13. <u>Counterparts</u>. This Agreement may be executed in two (2) or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.
- 14. <u>Recitals</u>. The Recitals set forth above are hereby incorporated into and made a part of this Agreement as if set forth in full herein.
- 15. <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of the Parties and their respective successors and assigns.
- 16. Effective Date. The effective date (the "Effective Date") of this Agreement shall be on the earlier of (a) the date on which EDGE determines and certifies to the other Parties, in writing, that all of the Third-Party Consents required in order for this Agreement to take effect have been obtained or (b) the date on which EDGE determines and certifies to the other Parties, in writing, that no Third Party Consents are required in order for this Agreement to take effect. Notwithstanding the preceding sentence, Section 2(b) and Section 9 of this Agreement shall be effective as of the Execution Date.
- 17. Entire Agreement; Amendments; Waivers. This Agreement (including the exhibits and schedules hereto) contains the entire agreement of the Parties with respect to the subject matter hereof and no oral statement or written matter prior to the date of this Agreement shall have any effect or force. This Agreement may not be changed, modified, amended, waived, superseded, renewed, extended or terminated orally, but only by an agreement in writing signed by the Parties or, in the case of a waiver, by the Party waiving compliance.

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IN WITNESS WHEREOF, the Parties have caused this Agreement Approving PILOT Terms and Allocating PILOT Payments to be executed and delivered by their duly authorized officers as of the Execution Date.

AGENCY:	ONEIDA COUNTY INDUSTRIAL DEVELOPMENT AGENCY
	By: David C. Grow Chairman
COUNTY:	COUNTY OF ONEIDA
	By:Anthony J. Picente, Jr. County Executive
SCHOOL DISTRICT:	WHITESBORO CENTRAL SCHOOL DISTRICT
	By:
TOWN:	TOWN OF MARCY By: By:
	Brian Scala Town Supervisor

LIBRARY:	DUNHAM PUBLIC LIBRARY
	By: Name: Title:
FIRE DISTRICT:	MAYNARD FIRE DISTRICT
	By: Name: Title:
EDGE:	ECONOMIC DEVELOPMENT GROWTH ENTERPRISES CORPORATION
	By:Steven J. DiMeo

STATE OF NEW YORK)
STATE OF NEW YORK COUNTY ONEIDA) ss.:)
to be the individual whose that he executed the same	
	Notary Public
STATE OF NEW YORK COUNTY ONEIDA On this day of ANTHONY J. PICENTE)) ss.:) , 2013, before me, the undersigned, personally appeared, JR., personally known to me or proved to me on the basis of
satisfactory evidence to be acknowledged to me that h	the individual whose name is subscribed to the within instrument and executed the same in his capacity, and that by his signature on the person upon behalf of which the individual acted, executed the
	Notary Public
STATE OF NEW YORK COUNTY ONEIDA)) ss.:)
DAVID LANGONE , persevidence to be the individual to me that he executed the	
	Notary Public



STATE OF NEW YORK)	
COUNTY ONEIDA) ss.:)	
BRIAN SCALA , personall be the individual whose nather executed the same in his	ly known to n me is subscril s capacity, and	, 2013, before me, the undersigned, personally appeared ne or proved to me on the basis of satisfactory evidence to bed to the within instrument and acknowledged to me that it that by his signature on the instrument, the individual, or widual acted, executed the instrument. Notary Public KRYSTAL PAVLOT
STATE OF NEW YORK)) ss.:	Commissioner of Deeds City of Utica, New York Commission Expires Dec. 31, 20
COUNTY ONEIDA)	
evidence to be the individuate to me that he executed the	, personally al whose nam s same in his	_, 2013, before me, the undersigned, personally appeared known to me or proved to me on the basis of satisfactory e is subscribed to the within instrument and acknowledged capacity, and that by his signature on the instrument, the which the individual acted, executed the instrument.
		Notary Public
STATE OF NEW YORK COUNTY ONEIDA)) ss.:)	
evidence to be the individu to me that he executed the	, personally al whose name same in his	_, 2013, before me, the undersigned, personally appeared known to me or proved to me on the basis of satisfactory the is subscribed to the within instrument and acknowledged capacity, and that by his signature on the instrument, the which the individual acted, executed the instrument.
		Notary Public

STATE OF NEW YORK	
) ss.:
COUNTY ONEIDA	
On this day of	, 2013, before me, the undersigned, personally appeared
STEVEN J. DIMEO, pers	sonally known to me or proved to me on the basis of satisfactory
evidence to be the individual	whose name is subscribed to the within instrument and acknowledged
to me that he executed the	same in his capacity, and that by his signature on the instrument, the
individual, or the person upo	on behalf of which the individual acted, executed the instrument.
	Notary Public

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LIBRARY:	DUNHAM PUBLIC LIBRARY
	By: Name: Title:
FIRE DISTRICT:	MAYNARD FIRE DISTRICT
	By: Name: Title:
EDGE:	ECONOMIC DEVELOPMENT GROWTH ENTERPRISES CORPORATION
	By: Steven J. DiMeo

President

STATE OF NEW YORK)
) ss.:
COUNTY ONEIDA)
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On this day of Account, 2013, before me, the undersigned, personally appeared STEVEN J. DiMEO, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

GREGORY J. AMOROSO
Notary Public, State of New York
No. 02AM5024250
Qualified in Oneida County
My Commission Expires

TOWN:

IN WITNESS WHEREOF, the Parties have caused this Agreement Approving PILOT Terms and Allocating PILOT Payments to be executed and delivered by their duly authorized officers as of the Execution Date. AGENCY: ONEIDA COUNTY INDUSTRIAL DEVELOPMENT AGENCY David C. Grow Chairman COUNTY: COUNTY OF ONEIDA Anthony J. Picente, Jr. County Executive SCHOOL DISTRICT: WHITESBORO CENTRAL SCHOOL DISTRICT David Langone Superintendent of Schools

TOWN OF MARCY

Brian Scala Town Supervisor

By:

the undersigned, personally appeared me on the basis of satisfactory evidence in instrument and acknowledged to me his signature on the instrument, the lacted, executed the instrument. Notary Public Notary Public the undersigned, personally appeared me or proved to me on the basis of abscribed to the within instrument and acity, and that by his signature on the nich the individual acted, executed the
in instrument and acknowledged to me his signature on the instrument, the lacted, executed the instrument. Notary Public Notary Public the undersigned, personally appeared the or proved to me on the basis of abscribed to the within instrument and acity, and that by his signature on the
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abscribed to the within instrument and acity, and that by his signature on the
Notary Public
the undersigned, personally appeared to me on the basis of satisfactory within instrument and acknowledged y his signature on the instrument, the acted, executed the instrument. (a) () () () () () () () () () () () () ()

SCHEDULE 1

LEGAL DESCRIPTION OF STATE LAND

SCHEDULE 2

LEGAL DESCRIPTION OF EDGE LAND



EXHIBIT A

LEGAL DESCRIPTION OF LAND

EXHIBIT B

ESSENTIAL PAYMENT IN LIEU OF TAX (PILOT) AGREEMENT TERMS

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EXHIBIT B

ESSENTIAL PILOT AGREEMENT TERMS

All PILOT Agreements entered into by the Agency with respect to an Agency Project Facility or a State Land Project Facility shall contain such terms as the Agency deems necessary or appropriate, provided such PILOT Agreements shall comply with the terms described in this Exhibit B.

A. <u>Definitions</u>. Capitalized terms used in this Exhibit B not otherwise defined in this Exhibit B shall have the meaning set forth in Section 1 of the Agreement Approving PILOT Terms and Allocating PILOT Payments to which this Exhibit B is attached (the "PILOT Allocation Agreement"). For purposes of this Exhibit B, the following terms shall have the meaning set forth opposite them:

"Aggregate Annual PILOT Payment Allocation" means, with respect to the PILOT Year in question, the aggregate amount of all PILOT Payments allocated to an Affected Tax Jurisdiction under all of the PILOT Agreements. In any instance where the Affected Tax Jurisdiction in question is the Town, the Aggregate Annual PILOT Payment Allocation of the Town for the PILOT Year in question shall be the aggregate amount of all PILOT Payments allocated to the Town out of (a) the Affected Tax Jurisdictions' Funds established under all of the PILOT Agreements and (b) the Community Host Payment Funds established under all of the PILOT Agreements. In any instance where the Affected Tax Jurisdiction in question is one other then the Town, the Aggregate Annual PILOT Payment Allocation of such Affect Tax Jurisdiction for the PILOT Year in question shall be aggregate amount of all PILOT Payments allocated to such Affected Tax Jurisdiction out of the Affected Tax Jurisdictions' Funds established under all of the PILOT Agreements.

"Ancillary Warehousing Space" means a building, or space within a building, that is used for the storage of materials, chemicals, and equipment and/or tooling or to maintain equipment and/or tooling to support semiconductor manufacturing or other related use.

"Applicable Square Footage" means the square footage of a building or space within a building, as the case may be, to be taken into account for purposes of calculating the PILOT Payments for that building. The Agency shall determine the Applicable Square Footage for each different types of New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land) in the manner described in this Exhibit B.

"Cleanroom" means that portion of a building constructed with one or more highly purified and regulated rooms used for production, research and/or testing equipment, sensitive to contamination, and which includes in its design, systems for the minimization of airborne pollutants or other contaminants.

"Completion Date" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), the earlier of (a) the taxable status date that such New Facility is reflected on the annual assessment roll or property

record card as having a Certificate of Occupancy, or (b) the date that is two (2) years after the Construction Commencement Date for such New Facility.

"Construction Commencement Date" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), the applicable taxable status date of the Town following the date of the issuance of a building permit for such New Facility.

"Construction PILOT Payment Period" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), the period of time (not to exceed two (2) years) beginning on the Construction PILOT Payment Period Commencement Date and continuing through and including the date immediately preceding the Permanent PILOT Payment Period Commencement Date.

"Construction PILOT Payment Period Commencement Date" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), January 1 of the first year following the Construction Commencement Date for such New Facility.

"Construction PILOT Payment Period PILOT Year" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), (a) the first calendar year occurring during said Construction PILOT Payment Period and (b) if the Completion Date has not yet occurred, the second calendar year occurring during said Construction PILOT Payment Period.

"Declaration" means any instrument whereby common area maintenance charges are levied, assessed or imposed by the State, SUNY, FSMC, EDGE or a landowners/tenants association against or upon the End User(s) for the maintenance, landscaping, signage or the provision of other amenities within any common or similar areas located on the Land.

"Excess SID Credit" shall have the meaning ascribed to such term in Paragraph E.2. hereof.

"New Facility" means each building or group of buildings and related improvements constructed on either the EDGE Land or the State Land for which the Construction Commencement Date is after the date of this Agreement. Each New Facility shall include that portion of the EDGE Land or the State Land upon which such building or group of buildings and related improvements have been constructed.

"Office Space" means a building, or space within a building, that is used primarily as administrative offices and support space (e.g., cafeteria, rest rooms, health facilities, training and education space, security-information room/counter, network/computer rooms, meeting and conference rooms, corridors and lobby area).

"Other Facilities" means buildings located on either the EDGE Land or the State Land other than a Semiconductor Manufacturing Building, Office Space, Ancillary Warehousing Space, a Technology Development Building or a Technology Manufacturing Building. Other Facilities shall not include standalone Support Facilities.

"Permanent PILOT Payment Period Commencement Date" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), the January 1 date immediately following the Completion Date.

"Permanent PILOT Payment Period" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), that period of time of up to forty-seven (47) years beginning on the Permanent PILOT Payment Period Commencement Date.

"Permanent PILOT Payment Period PILOT Year" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), (a) each calendar year occurring during said Permanent PILOT Payment Period up to, but not including, the last calendar year (or portion thereof) occurring during said Permanent PILOT Payment Period and (b) the last calendar year (or portion thereof) occurring during said Permanent PILOT Payment Period.

"PILOT Extension Term" shall have the meaning ascribed to such term in Paragraph E.3. hereof.

"PILOT Rate Adjustment Date" shall have the meaning ascribed to such term in Paragraph D.1. hereof.

"PILOT Value" means the value of a New Facility or space within a New Facility, as the case may be, (regardless of whether such New Facility is situate on the EDGE Land or the State Land) determined in the manner described in this Exhibit B by multiplying the Applicable Square Footage of such New Facility or space within a New Facility times the PILOT Value Per Square Foot Rate.

"PILOT Value Per Square Foot Rate" means the value per square foot that shall be used to calculate the PILOT Value for each New Facility or space within a New Facility, as the case may be, (regardless of whether such New Facility is situate on the EDGE Land or the State Land) in the manner described in this Exhibit B. The PILOT Value Per Square Foot Rates for each such New Facility, or space within each such New Facility, as the case may be, are as set forth in Schedule 1 to this Exhibit B. The PILOT Value Per Square Foot Rates shall be adjusted on the dates and in the manner described in Paragraph D of this Exhibit B.

"PILOT Year" means, with respect to each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), each Construction PILOT Payment Period PILOT Year and each Permanent PILOT Payment Period PILOT Year.

"Proprietary Sublease" shall have the meaning ascribed to such term in Paragraph B.4. hereof.

"Semiconductor Manufacturing Building" means a building (which may have pedestrian connections to other buildings) to be used primarily for semiconductor fabrication or flat panel display manufacturing (provided, however, any glass plant associated with flat panel display manufacturing shall be considered a Technology Manufacturing Building). The

definition of a Semiconductor Manufacturing Building will include those buildings normally associated with a semiconductor manufacturing or flat panel display manufacturing facility, such as a main fab, a spine, a central utility building, private utility building, gas yard, and an electrical services building. If a building has primarily Cleanroom space but includes ancillary space used solely for general office purposes, such ancillary space shall not be deemed Office Space nor shall it require a separate PILOT Payment.

"SID Charges" means any special ad valorem levies, special assessments or other special district or improvement district or area charges.

"SID Credit" shall have the meaning ascribed to such term in Paragraph E.1. hereof.

"SID Credit Amount" shall have the meaning ascribed to such term in Paragraph E.1. hereof.

"SID Taxing Entity" shall have the meaning ascribed to such term in Paragraph E.1. hereof.

"Support Facilities" means standalone utility buildings, gas yards, electrical service buildings, electrical sub-stations, generators and co-gen facilities, guard or security stations, water and wastewater treatment facilities, parking structures, construction management buildings, and similar facilities that support the construction and operation of Semiconductor Manufacturing Buildings, Technology Development Buildings, Technology Manufacturing Buildings, Office Space, and Ancillary Warehousing Space.

"Technology Development Building" means a building (which may have pedestrian connections to other buildings) consisting of Cleanroom, laboratory, and testing facilities for the testing and development of semiconductor manufacturing processes and related uses, office space and other support space.

"Technology Manufacturing Building" means a building (which may have pedestrian connections to other buildings) exclusive of a Semiconductor Manufacturing Building, that is used primarily for manufacturing and assembly of advanced technologies in modern industries such as energy, communications, information and computing technologies, microtechnology, electronics, and nanotechnology, companies that supply and support the semiconductor, flat panel display, and/or photo voltaic industry, or other related uses. If a flat panel display manufacturing facility is built, the portion of the flat panel display manufacturing facility that is a glass plant shall be classified as a Technology Manufacturing Building.

B. Obligation to Make PILOT Payments - General

- 1. <u>Prior to Construction Commencement Date</u>. No PILOT Payments shall be required prior to the Construction Commencement Date for each New Facility.
- 2. <u>Duration of PILOT Payments</u> Beginning on the Construction PILOT Payment Period Commencement Date for each New Facility (regardless of whether such New Facility is

situate on the EDGE Land or the State Land) and continuing thereafter for up to forty-nine (49) years, the End User shall pay the Agency annual PILOT Payments with respect to such New Facility, in the amounts determined as described in this Exhibit B. With respect to each such New Facility situate on the EDGE Land, such New Facility shall, upon the expiration or termination of the Permanent PILOT Payment Period, become subject to real property taxation or the End User of that New Facility shall be required to make PILOT Payments in an amount equal to 100% of real property taxes that would be due if the Agency had no interest in that New Facility.

- 3. Payments During Construction PILOT Payment Period. PILOT Payments during the Construction PILOT Payment Period for each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land) shall equal the payment amount calculated in the manner described in Paragraph C below, based on the expected nature and use of such New Facility as described in the plans and specifications for such New Facility, multiplied by the percentage of completion as of the taxable status date used by the Town for its annual assessment rolls. The End User shall certify the percentage of completion based on construction requisitions and other construction documents.
- 4. <u>Exempt Uses.</u> Notwithstanding anything herein to the contrary, in any year in which a New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), or portion thereof, is leased or occupied by education or other tax-exempt organizations described in New York Real Property Tax Law Section 420-a, and is not used for non-exempt uses, no PILOT Payment shall be required for such New Facility, or portion thereof. If, however, a New Facility is leased or occupied by education or other tax-exempt organization described in New York Real Property Tax Law Section 420-a and is being subleased to a proprietary or taxable entity having exclusive use and/or possession of such New Facility or portion thereof (a "Proprietary Sublease"), then PILOT Payments shall be required for such New Facility, or portion thereof that is the subject of a Proprietary Sublease.

C. <u>Calculation of Annual PILOT Payment due during Permanent PILOT Payment Period</u>.

- 1. <u>Classification and Measurement of New Facilities for PILOT Purposes</u>. During the Permanent PILOT Payment Period, the PILOT Payments for each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land), or space within each New Facility, shall be based on the classification of the building or space as a Semiconductor Manufacturing Building, Technology Development Building, Technology Manufacturing Building, Office Space or Ancillary Warehousing Space. The Agency shall classify each New Facility, or space within such New Facility, as the case may be, and determine the appropriate measurement of the Applicable Square Footage within each New Facility, or space within such New Facility, as the case may be, based on plans and specifications and other information provided by the End User.
- 2. <u>Formula for Calculating PILOT Payments</u>. In general, subject to the specific terms described herein, during the Permanent PILOT Payment Period the annual PILOT Payment for each New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land) or space within such New Facility, as the case may be, shall be calculated as follows:

Applicable Square Footage x PILOT Value Per Square Foot Rate = PILOT Value

PILOT Value x current property tax rates determined from the assessment roll = PILOT Payment

3. <u>PILOT Value of Semiconductor Manufacturing Building</u>. The PILOT Value of a Semiconductor Manufacturing Building shall equal the gross square footage of each floor level that includes Cleanroom space multiplied by the PILOT Value Per Square Foot Rate for a Semiconductor Manufacturing Building set forth in <u>Schedule 1</u>. The Applicable Square Footage of a Semiconductor Manufacturing Building shall include the Cleanroom floor level only and shall not include other space or facilities such as the subfab space, Office Space or Ancillary Warehousing Space in the Semiconductor Manufacturing Building, or central utility buildings and other Support Facilities.

For example, if the gross square footage of the Cleanroom level of a Semiconductor Manufacturing Facility is 520,000 square feet and the Cleanroom area itself is 400,000 square feet, the PILOT Value shall be computed by multiplying 520,000 (the Applicable Square Footage) by the PILOT Value Per Square Foot Rate for a Semiconductor Manufacturing Building as set forth in Column A of <u>Schedule 1</u> for each year of the PILOT Agreement.

- 4. <u>PILOT Value of Technology Development Building</u>. The Applicable Square Footage of a Technology Development Building shall be comprised of the Cleanroom space, laboratory, testing and manufacturing space, Office Space and any Ancillary Warehousing Space in that building. The PILOT Value of a Technology Development Building shall equal the **sum** of:
 - (a) gross square footage of Cleanroom space multiplied by the PILOT Value Per Square Foot for Cleanroom space set forth in Column E of <u>Schedule 1</u>;
 - (b) gross square footage of laboratory, testing and manufacturing space (excluding Cleanroom space) multiplied by the PILOT Value Per Square Foot Rate for a Technology Manufacturing Building set forth in Column D of Schedule 1;
 - (c) gross square footage of Office Space multiplied by the PILOT Value Per Square Foot for Office Space set forth in Column B of Schedule 1; and
 - (d) gross square footage of Ancillary Warehousing Space multiplied by the PILOT Value Per Square Foot for Ancillary Warehousing Space set forth in Column C of Schedule 1.
- 5. <u>PILOT Value of Technology Manufacturing Building</u>. The Applicable Square Footage of a Technology Manufacturing Building shall be comprised of the total gross square footage of the building, excluding Support Facilities. The PILOT Value of a Technology Manufacturing Building shall equal the gross square footage of the building, excluding Support Facilities, multiplied by the PILOT Value Per Square Foot Rate for Technology Manufacturing Buildings set forth in Column D of <u>Schedule 1</u>.

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6. <u>PILOT Value of Office Space</u>. The Applicable Square Footage of Office Space in a standalone office building (which may have pedestrian connections to other buildings) shall be comprised of the total gross square footage of the building. Office Space located in a Semiconductor Manufacturing Building, Technology Development Building, Technology Manufacturing Building, Ancillary Warehousing Space or in Other Facilities shall be taken into account in the manner and to the extent (if any) provided for determining the PILOT Value of those other buildings and facilities.

The PILOT Value for Office Space shall equal the Applicable Square Footage of Office Space multiplied by the PILOT Value Per Square Foot Rate for Office Space set forth in Column B of Schedule 1.

7. <u>PILOT Value of Ancillary Warehousing Space</u>. The Applicable Square Footage of Ancillary of Warehousing Space in a standalone warehouse building (which may have pedestrian connections to other buildings) shall be comprised of the total gross square footage of the building. Ancillary Warehousing Space located in a Semiconductor Manufacturing Building, Technology Development Building, Technology Manufacturing Building, Office Space or Other Facilities shall be taken into account in the manner and to the extent (if any) provided for determining the PILOT Value of those other buildings and facilities.

The PILOT Value for Ancillary Warehousing Space shall equal the Applicable Square Footage of Ancillary Warehousing Space multiplied by the PILOT Value Per Square Foot Rate for Ancillary Warehousing Space set forth in Column C of Schedule 1.

- 8. <u>PILOT Value of Other Facilities</u>. If Other Facilities are constructed on either the EDGE Land or the State Land, the PILOT Value of those facilities shall be determined by the Agency in its reasonable discretion based on comparable data from sources deemed to be reflective of the industry.
- 9. <u>Support Facilities</u>. Notwithstanding anything herein to the contrary, no separate PILOT Value shall be assigned to Support Facilities, which Support Facilities shall be assigned a separate tax parcel identification number by the Town on the annual assessment rolls. The value of Support Facilities is included in the PILOT Value of the other buildings and improvements located on the Land.

D. <u>Adjustment of PILOT Value Per Square Foot Rates for Improvements Commenced On or After January 1, 2020.</u>

1. For improvements having a Construction Commencement Date on or after January 1, 2020, PILOT Payments shall be calculated in the manner described herein except the PILOT Value Per Square Foot Rates shall be adjusted effective January 1, 2020, and on January 1 every ten (10) years thereafter (each, a "PILOT Rate Adjustment Date"), as agreed upon by the Agency and the End User pursuant to the guidelines described in this Paragraph D. The new PILOT Value Per Square Foot Rates shall apply to all improvements having a Construction Commencement Date on or after the PILOT Rate Adjustment Date. The new PILOT Value Per Square Foot Rates shall decrease annually at a rate consistent with the rate of annual decrease in the PILOT Value Per Square Foot Rates set forth in Schedule 1 to this Exhibit B.

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The PILOT Value Per Square Foot Rate for Semiconductor Manufacturing Facilities shall be adjusted (increased or decreased) in proportion to the percentage increase or decrease in the median sale price per square foot of Cleanroom space in sales of semiconductor manufacturing facilities in the United States, which sales did not include equipment or tool sets and that were not coupled with continuing production or delivery agreements. The initial PILOT Value Per Square Foot Rate for Semiconductor Manufacturing Facilities set forth in Schedule 1 hereto was modeled in large part on the Amended and Restated PILOT Agreement between Global Foundries and Saratoga County Industrial Development Agency to resolve a tax certiorari proceeding relating to Global Foundries' fab 8.1. The aforesaid Amended and Restated PILOT Agreement established a pre-agreed formula that would apply to all future semiconductor and related facilities constructed by Global Foundries at the Luther Forest Technology Campus. The PILOT Value Per Square Foot Rate for Cleanroom space was based on sales data obtained from Advanced Technology Research Group (ATREG) and was set at approximately one hundred seventy five percent (175%) of the value per square foot of Cleanroom space as calculated by ATREG from seventeen (17) comparables over a ten (10) year period ending in 2010 (the median per square foot sale price for such sales was two hundred fifty eight dollars (\$258)). If updated sales information is not available from ATREG after 2020, then the information shall be obtained from a comparable source with knowledge and experience in the field of the sale of semiconductor manufacturing facilities.

In Column A of <u>Schedule 1</u>, the PILOT Per Value Per Square Foot Rate is based on 81% of the PILOT Value Per Square Foot Rate for Clean Room space and multiplied by the Gross Square Footage of the building floor plate to determine the Assessed Valuation for a Semiconductor Manufacturing Plant and/or Flat Panel Display Facility.

- 3. The PILOT Value Per Square Foot Rate for Cleanroom space shall be adjusted (increased or decreased) in proportion to the percentage increase or decrease in the median sale price per square foot of Cleanroom space in sales of semiconductor manufacturing facilities in the United States, which sales did not include equipment or tool sets and that were not coupled with continuing production or delivery agreements. In the event that updated sales information is not available from ATREG after 2020, then the information shall be obtained from a comparable source with knowledge and experience in the Cleanroom facility sales.
- 4. The PILOT Value Per Square Foot Rates for Technology Manufacturing Buildings, Technology Development Buildings, Office Space and Ancillary Warehousing Space shall be adjusted (increased or decreased) in proportion to the percentage increase or decrease in the applicable Consumer Price (CPI) Index as determined by the Agency.

E. Special Assessments/Credit for SID Charges.

1. If for any reason a New Facility (regardless of whether such New Facility is situate on the EDGE Land or the State Land) shall be subject to any SID Charges, notwithstanding the Town and County's agreement set forth in Section 2(b) of the PILOT Allocation Agreement, then the amount of SID Charges assessed against the New Facility each year shall be applied as a dollar for dollar credit (the "SID Credit") that shall reduce the PILOT Payments due from the End User with respect to such New Facility for the PILOT Year in which the SID Charges are due and payable. An amount equal to the SID Credit (the "SID

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Credit Amount") shall be subtracted from the Aggregate Annual PILOT Payment Allocation the Affected Tax Jurisdiction that levied the SID Charges (the "SID Taxing Entity"). Once the SID Credit Amount has been subtracted from the Aggregate Annual PILOT Payment Allocation of the SID Taxing Entity in question, the Agency shall then re-allocate said subtracted amount in the manner necessary to place the Affected Tax Jurisdictions (other than the SID Taxing Entity in question) and the Funds (other then the Affected Tax Jurisdictions' Fund and, if applicable, the Community Host Payment Fund) in the same position that they would have been in had there been no SID Credit (or as nearly so as is possible). The provisions of this paragraph will not apply for any SID Charges or assessments requested by the End User and does not cover the imposition of any common area or similar charges that may be levied, assessed or imposed against or on the End User(s) by means of a Declaration.

- 2. If the SID Credit Amount for any year exceeds the Aggregate Annual PILOT Payment Allocation of the SID Taxing Entity in question, the excess amount (the "Excess SID Credit") shall be carried forward to subsequent years and applied each year to reduce the annual PILOT Payment due from the End User in question, and shall be subtracted from the Aggregate Annual PILOT Payment Allocation of the SID Taxing Entity in question, until the entire amount of the Excess SID Credit has been fully used.
- 3. If necessary, the term of the applicable PILOT Agreement(s) shall be extended for such period of time necessary for the entire Excess SID Credit to be applied to reduce PILOT Payments due from the End User in question (the "PILOT Extension Term"). During the PILOT Extension Term, such End User shall make annual PILOT Payments to the Agency in amounts equal to the real property taxes that would be due if the New Facility in question were owned by such End User and the Agency had no interest therein. The PILOT Payments during the PILOT Extension Term shall be allocated pro rata among the Affected Tax Jurisdictions in proportion to the amount of real property taxes that each Affected Tax Jurisdiction would receive if such New Facility was subject to normal taxation and will not be subject to the fixed allocation set forth in Section 3 of the PILOT Allocation Agreement. The Excess SID Credit shall be applied to reduce the SID Taxing Entity's share of PILOT Payments during the PILOT Extension Term until the entire remaining Excess SID Credit has been fully used.

F. Challenges to Assessed Value.

If for any reason a New Facility (regardless of whether such Facility is situate on the EDGE Land or the State Land) shall be subject to any SID Charges, notwithstanding the Town and County's agreement set forth in Section 2(B) of the PILOT Allocation Agreement, but excluding SID Charges or assessments requested by the End User and/or common area charges levied, assessed or imposed against or on the End User(s) pursuant to a Declaration, the End User may pursue review of the New Facility's assessed value under Article 7 of the New York State Real Property Tax Law or any other law or ordinance then in effect relating to disputes over assessed valuation of real property in the State of New York, and may take any and all other action available to it at law or in equity. If an Article 7 challenge is brought by an End User, the challenge to the assessment may only be utilized to reduce the SID Charges payable by the End User and may not be used to modify or reduce PILOT Payments.

G. Waiver of Right to Other Real Property Tax Exemptions.

The End User will unconditionally and irrevocably waive its right, if any, to apply for and/or receive the benefit of, any other real property tax exemption including, without limitation, any real property tax exemptions that may be available under Section 485-b and Section 485-e of the Real Property Tax Law for so long as the PILOT Agreement is in effect.

H. Nonrecourse to EDGE and FSMC Lessee.

Neither the Agency nor the Affected Tax Jurisdictions shall have any remedies against or seek recourse against EDGE or FSMC and the sole recourse of the Agency and the Affected Taxing Jurisdictions shall be against the End Users, and the Agency and the Affected Taxing Jurisdictions shall look only to the End Users for the complete and sole satisfaction of any remedies for unpaid sums due under the PILOT Agreement.

I. PILOT Mortgage.

At the Agency's election, each End User's obligations under the PILOT Agreement shall be secured by a mortgage on the End User's interest in the New Facility, which mortgage shall contain such terms as the Agency deems necessary or appropriate.

J. Agency's Right to Modify Terms.

The PILOT Agreement terms described in this <u>Exhibit B</u> may be modified by the Agency, in its discretion, provided such modifications do not materially reduce the total amount of PILOT Payments payable over the term of each PILOT Agreement.

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SCHEDULE 1 TO EXHIBIT B

PILOT Value Per Square Foot Rates

	A	В	С	D	E	F
					Cleanroom	
	Semiconductor				Space (NSF	
	Manufacturing				within	
	Building (GSF		Ancillary	Technology	Technology	
	Clean Room	Office	Warehousing	Manufacturing	Development	Other
Year	Levels Only)	Space (GSF)	Space (GSF)	Building (GSF)	Building)	Facilities
1	\$365	\$100	\$60	\$125	\$450	*
2	348	98	58	123	430	*
3	332	96	56	121	410	*
4	316	94	54	119	390	*
5	300	92	52	117	370	*
6	284	90	50	115	350	*
7	267	88	48	113	330	*
8	251	86	46	111	310	*
9	235	84	44	109	290	*
10	219	82	42	107	270	*
11	203	80	40	105	250	*
12	186	78	38	103	230	*
13	170	76	36	101	210	*
14	154	74	34	99	190	*
15	146	72	32	97	180	*
16-49	146	72	32	97	180	*

Note: For improvements commenced on or after January 1, 2020, the PILOT Value Per Square Foot Rates shall be adjusted in the manner described in <u>Paragraph D</u> of Exhibit B.

^{*} The PILOT Value Per Square Foot Rate of Other Facilities shall be determined based on comparable data from sources deemed reflective of the industry.

EXHIBIT C

Percentage of PILOT Payments Received by Agency from each End User with respect to each New Facility of such End User to be Allocated to Affected Tax Jurisdictions' Fund and the Community Host Payment Fund During each PILOT Year of the Construction PILOT Payment Period and the Permanent PILOT Payment Period

1	2	3
PILOT Year of	Percentage of PILOT Payments	Percentage of PILOT Payments
Construction PILOT	Received by Agency Allocated to	Received by Agency Allocated to
Payment Period	Affected Tax Jurisdictions' Fund	Community Host Payment Fund
1	10%	2%
2	10%	2%
PILOT Year of	Percentage of PILOT Payments	Percentage of PILOT Payments
Permanent PILOT	Received by Agency Allocated to	Received by Agency Allocated to
Payment Period	Affected Tax Jurisdictions' Fund	Community Host Payment Fund
1	10%	2%
2	11%	2%
3	12%	2%
4	13%	2%
5	14%	2%
6	15%	2%
7	16%	2%
8	17%	2%
9	18%	2%
10	19%	2%
11	20%	2%
12	21%	2%
13	22%	2%
14	23%	2%
15	24%	2%
16	25%	2%
17	25%	2%
18-20	25%	2%
21-25	25%	2%
26-30	30%	2%
31-35	35%	2%
36-40	40%	2%
41-47	45%	2%





ONEIDA COUNTY BOARD OF LEGISLATORS

Gerald J. Fiorini, Chairman * 800 Park Avenue * Utica, New York 13501 Work Phone: 798-5900 * Home Phone: 337-9045

FN 20 13-297

September 4, 2013

ECONOMIC DEVELOPMENT & TOURISM

Board of Legislators 800 Park Ave. Utica, NY 13501

WAYS & MEANS

Honorable Members:

Please find the attached letter from County Executive Anthony Picente requesting the Board approve \$500,000 in funding for flood mitigation and matching fund assistance. This request will replace 2013-288 and 2013-289 that were included in the August 14th, 2013 Communications packet.

This request is step one of a two-step process for creating a comprehensive flood control program sponsored by Oneida County. After the supplemental appropriation is approved, the County Executive will submit for Board approval a contract between Oneida County and the Oneida County Soil and Water District spelling out the details of the Program; no funding will be expended until such a contract is in place.

Thank you for your consideration.

Sincerely,

Gerald J. Fiorini Chairman



ONEIDA COUNTY OFFICE OF THE COUNTY EXECUTIVE

ANTHONY J. PICENTE, JR. County Executive ce@ocgov.net

September 3, 2013

FN 20 13.297

Oneida County Board of Legislators 800 Park Avenue Utica, New York 13501 ECONOMIC DEVELOPMENT & TOURISM

Ways & Means

Dear Honorable Members:

The flooding of 2013 had not only a devastating effect on many of our residents but also on our Cities, Towns and Villages as they deal with the aftermath.

Although damages will be covered by FEMA assistance, the areas of mitigation of creek beds and streams require further attention and with it additional costs.

To assist our partners in local government, I am proposing to use \$500,000 of Fund Balance be transferred to Oneida County Soil and Water District for flood mitigation and matching fund assistance. The funding will be administered by Soil and Water with a 50/50 basis. It will be used solely for the purpose of flood mitigation.

I am herewith, requesting your Board to approve the following 2013 supplemental appropriation to the Oneida County Soil and Water:

TO:

O.C. Soil & Water Conservation. AA# 8730.495

\$ 500,000.00

This supplemental appropriation will be fully supported by unanticipated revenue in:

Respectfully submitted,

Anthony J. Picente, Jr.

Oneida County Executive

CC:

Comptroller County Attorney **Budget Director**

Griffiss International Airport



592 Hangar Road, Suite 200 Rome, NY 13441

Telephone: 315-736-4171 / Fax: 315-736-0568

FN 20 13 - 298

ANTHONY J. PICENTE, JR. County Executive

F. RICHARD GIFFORD, II Commissioner of Aviation

WAYS & MEANS

September 6, 2013

Anthony J. Picente, Jr Oneida County Executive 800 Park Drive Utica, NY 13501 Reviewed and Approved for submittal to the Oneida County Board of Legislators by

Anthony J. Picenter,

Date 9/4/3

Dear County Executive Picente,

Congressional Budget activity appears to be leading to another Continuing Resolution Authority (CRA) initiative in order to keep governmental agencies operating without interruption through and past the end of the Federal Fiscal Year, September 30, 2013.

In order to ensure uninterrupted Air Traffic Control services at Griffiss International Airport past September 30, 2013, the County must execute a contract with Midwest Air Traffic Services to continue providing the level of air traffic services currently in force at the airport. This new contract begins 08:00 AM, Tuesday, October 1, 2013. The County of Oneida has signed agreements with two (2) of the three (3) major tenants on the airport to provide air traffic control services.

In light of these requirements, the Department of Aviation is requesting the following budget transfer:

For the purpose of providing air traffic control services for the Griffiss International Airport for the period *October 1, 2013 – December 31, 2013*:

To: Account # A5620.493.3 -- Department of Aviation Services --- \$70,000.00

From: Account # A5620.493.6 -- US Customs Service --- \$50,000.00

Account #A5620.491 -- Other materials & Supplies --- \$20,000.00

If you concur with this request please forward to the Board of Legislators for further consideration and approval.

Sincerely,

F. Richard Gifford, II Commissioner of Aviation 33